

tsc est. 1966 401(k) Health Check™

**ABC Company (Sample Plan)
as of 12/31/2011**

Successful corporate retirement plans made easy. ◀

QUALITY COUNTS...PROTECT & SERVE.

*****Confidential Information Enclosed*****
*This report contains salaries, ages and contribution
information of your employees.*

Successful corporate retirement plans made easy.

The primary responsibility of a Plan Fiduciary is to operate the retirement plan for the exclusive benefit of its participants. With this in mind, the **TSC 401(k) Health Check™** was designed to protect and serve fiduciaries by reporting exactly on the adequacy of retirement benefits the plan will provide its participants.

A successful retirement plan should be defined as a plan that provides its participants with **adequate retirement benefits**. This raises two important questions: What are adequate retirement benefits? In order for a plan to be successful, how many participants need to meet this retirement goal?

In determining the adequacy of retirement benefits, TSC focuses on a participant's **Income Replacement Ratio**. Leading industry advisors suggest that an Income Replacement Ratio, including social security, of 70-80 percent of final pay represents an adequate retirement benefit. **The TSC 401(k) Health Check™ uses 75 percent as the goal for a participant's Income Replacement Ratio.**

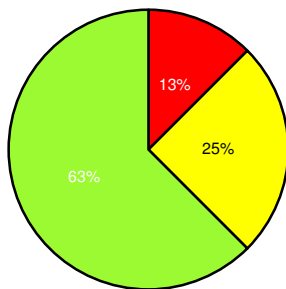
Leading industry advisors also suggest that a plan with two-thirds of its participants meeting their Income Replacement goal is considered a successful plan.

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Date of TSC 401(k) Health Check™ **12/31/2011**
Total Plan Assets.....**\$2,600,000.00**
Investment Platform.....**Insurance/Mutual Fund Product - Daily Valuation**

Percentage of non-highly compensated plan participants projected to achieve the 75% income replacement goal..... 63%

Industry experts suggest that a successful retirement plan is one that will provide adequate income replacement for two-thirds (67%) of its participants. TSC and your retirement plan professional can recommend strategies to increase your plan's level of success.



NHCE Income Replacement Results

- Participants below 50% Income Replacement Ratio
- Participants between 50% and 75% Income Replacement Ratio
- Participants at or above the 75% Income Replacement Ratio Target

Participation Rate (For the participants shown in this report)

Total Number of Participants.....**21**
401(k) Participation Rate.....**100%**

According to recent surveys, the national average participation rate in a 401(k) plan is approximately 75%.

Contribution or Deferral Rate (For the participants shown in this report)

Average deferral rate for Highly-Compensated Employees.....**8.14%**
Average deferral rate for Non-Highly-Compensated Employees.....**6.59%**

Studies reveal that people who set retirement benefit goals contribute on average 2.5 times more than people who do not. We can help your employees set goals to improve the contribution rate of your Plan.

Quality of Plan Investments

This determination is one that plan sponsors should make with the assistance of a qualified financial adviser. The selection of investments offered to participants should be reviewed periodically for appropriate suitability. Some of the many factors to consider include whether or not the recordkeeping platform was designed specifically for qualified retirement plans, effectiveness in encouraging participants to save for retirement and reasonableness of fees and expenses.

Quality of Participant Investing

It is important that participants are appropriately diversified among the Plan's investment options. Participants should be encouraged to at least annually review their investment mix and contact the Plan's investment advisor for assistance in preparing their investment strategy.

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As of: 12/31/2011

Assumptions

Valuation Date	12/31/2011
Retirement Age	67
Assumed Age at Death	87
Investment Return	
Pre Retirement	7.0%
Post Retirement	6.0%
Post-retirement Inflation	2.5%
Salary Increase	3.0%
Target Replacement Pay*	75%
Social Security**	Graded Reductions (see below)
Are there HCE's	Yes
Exclude People Below	\$15,000
Are there NHCE's	Yes

*Also referred to as Income Replacement Ratio

**Since confidence is low that Social Security will continue to provide its current level of benefits in the future, the following factors have been applied to today's Social Security benefit information:

<u>participant's age</u>	<u>factor</u>
50+	100%
40 - 50	83%
30 - 40	67%
20 - 30	50%

The assumptions in the TSC 401(k) Health Check™ are actuarial averages. If you have a participant that would like to change certain assumptions to meet his/her individual retirement needs, a Retirement Calculator is available at www.tsc401k.com in the "Links" section.



ABC Company (Sample Plan)
As of: 12/31/2011

Participant	Age	Current Salary	Employee Deferral Percentage	Employer Contribution Percentage	12/31/2011 Balance	Projected Annual Retirement Benefit	Projected Income Replacement	Target Income Replacement	Falling Below Target	Increase in Total Contribution Needed to Reach Target
<i>HCE's</i>										
1 Bill	63	\$ 154,000	7.50%	25.00%	\$ 667,000	\$ 113,138	65%	75%	X	31.9%
2 Cal	70	\$ 170,000	4.50%	25.00%	\$ 299,000	\$ 64,023	38%	75%	X	NA
3 Caroline	61	\$ 158,000	6.70%	25.00%	\$ 710,000	\$ 139,842	74%	75%	X	1.8%
4 George	39	\$ 127,500	10.00%	5.00%	\$ 96,000	\$ 246,718	85%	75%		0.0%
5 Grace	45	\$ 108,000	12.00%	5.00%	\$ 105,000	\$ 167,535	81%	75%		0.0%
<i>NHCE's</i>										
6 Barb	34	\$ 37,000	10.00%	5.00%	\$ 7,200	\$ 102,625	105%	75%		0.0%
7 Ben	31	\$ 36,500	8.00%	5.00%	\$ 7,900	\$ 113,287	107%	75%		0.0%
8 Betty	53	\$ 44,000	7.50%	5.00%	\$ 50,000	\$ 49,672	75%	75%	X	0.3%
9 Chet	41	\$ 28,000	8.00%	5.00%	\$ 22,000	\$ 60,223	100%	75%		0.0%
10 Dewey	33	\$ 57,000	5.00%	5.00%	\$ 27,500	\$ 137,530	88%	75%		0.0%
11 Dick	32	\$ 18,000	8.00%	5.00%	\$ 2,200	\$ 57,827	114%	75%		0.0%
12 Edith	63	\$ 55,000	5.00%	5.00%	\$ 12,000	\$ 28,797	47%	75%	X	93.4%
13 Herb	63	\$ 81,500	4.00%	5.00%	\$ 102,000	\$ 41,941	46%	75%	X	96.1%
14 Ida	35	\$ 26,400	3.00%	5.00%	\$ 14,000	\$ 55,503	82%	75%		0.0%
15 Jerry	54	\$ 46,000	5.00%	5.00%	\$ 41,000	\$ 43,871	65%	75%	X	8.5%
16 Jim	42	\$ 26,000	6.00%	5.00%	\$ 18,300	\$ 47,736	88%	75%		0.0%
17 Nancy	44	\$ 62,000	20.00%	5.00%	\$ 252,000	\$ 201,380	165%	75%		0.0%
18 Pat	51	\$ 42,000	2.00%	5.00%	\$ 24,000	\$ 41,366	61%	75%	X	8.8%
19 Ron	49	\$ 40,000	2.00%	5.00%	\$ 37,000	\$ 43,019	63%	75%	X	6.5%
20 Theo	28	\$ 37,000	5.00%	5.00%	\$ 15,000	\$ 114,954	98%	75%		0.0%
21 William	41	\$ 58,000	7.00%	5.00%	\$ 53,000	\$ 110,988	89%	75%		0.0%
TOTALS		\$ 1,411,900			\$ 2,562,100					

ABC Company (Sample Plan)
 As of: 12/31/2011

Participant	Age	Current Salary	Employee 401(k) Deferrals	Employer Matching Contributions	All Other Employer Contributions	12/31/2011 Account Balance	Estimated Account Balance at Age 67	Projected Annual Retirement Plan Benefit	Projected Annual Social Security Benefit	Projected Annual Retirement Benefit	Falling Below Target	Shortfall Amount*
HCE's												
1 Bill	63	154,000.00	11,550.00	-	38,500.00	667,000.00	1,121,313.26	77,941.65	35,196.10	113,137.75	X	185,029.80
2 Cal	70	170,000.00	7,650.00	-	42,500.00	299,000.00	299,000.00	23,370.70	40,652.66	64,023.37	X	812,106.99
3 Caroline	61	158,000.00	10,586.00	-	39,500.00	710,000.00	1,474,655.00	102,502.17	37,339.54	139,841.71	X	15,850.94
4 George	39	127,500.00	12,750.00	-	6,375.00	96,000.00	2,859,795.85	198,782.27	47,936.11	246,718.38		-
5 Grace	45	108,000.00	12,960.00	-	5,400.00	105,000.00	1,694,777.32	117,802.71	49,732.78	167,535.48		-
NHCE's												
6 Barb	34	37,000.00	3,700.00	-	1,850.00	7,200.00	1,053,611.63	73,235.76	29,389.66	102,625.42		-
7 Ben	31	36,500.00	2,920.00	-	1,825.00	7,900.00	1,167,789.50	81,172.18	32,114.88	113,287.05		-
8 Betty	53	44,000.00	3,300.00	-	2,200.00	50,000.00	285,085.48	19,816.08	29,855.98	49,672.06	X	1,358.03
9 Chet	41	28,000.00	2,240.00	-	1,400.00	22,000.00	481,721.60	33,484.11	26,739.16	60,223.26		-
10 Dewey	33	57,000.00	2,850.00	-	2,850.00	27,500.00	1,374,555.43	95,544.32	41,985.76	137,530.08		-
11 Dick	32	18,000.00	1,440.00	-	900.00	2,200.00	513,558.05	35,697.04	22,130.11	57,827.15		-
12 Edith	63	55,000.00	2,750.00	-	2,750.00	12,000.00	42,873.76	2,980.12	25,817.28	28,797.40	X	193,495.33
13 Herb	63	81,500.00	3,260.00	-	4,075.00	102,000.00	169,901.70	11,809.74	30,131.31	41,941.05	X	294,753.06
14 Ida	35	26,400.00	792.00	-	1,320.00	14,000.00	467,431.59	32,490.82	23,012.68	55,503.50		-
15 Jerry	54	46,000.00	2,300.00	-	2,300.00	41,000.00	214,138.41	14,884.60	28,986.39	43,870.99	X	40,556.17
16 Jim	42	26,000.00	1,560.00	-	1,300.00	18,300.00	353,276.43	24,555.98	23,179.81	47,735.79		-
17 Nancy	44	62,000.00	12,400.00	-	3,100.00	252,000.00	2,336,968.53	162,440.94	38,939.18	201,380.12		-
18 Pat	51	42,000.00	840.00	-	2,100.00	24,000.00	176,371.12	12,259.43	29,106.68	41,366.10	X	44,746.73
19 Ron	49	40,000.00	800.00	-	2,000.00	37,000.00	250,166.76	17,388.90	25,629.80	43,018.70	X	34,282.82
20 Theo	28	37,000.00	1,850.00	-	1,850.00	15,000.00	1,277,036.28	88,765.84	26,188.65	114,954.49		-
21 William	41	58,000.00	4,060.00	-	2,900.00	53,000.00	984,592.03	68,438.26	42,549.90	110,988.15		-
TOTALS		1,411,900.00	\$ 102,558.00	0	166,995.00	2,562,100.00	18,598,620	1,295,364	686,614.42	1,981,978		1,622,179.87

* Additional savings in today's dollars needed to reach the target (applying the assumptions used in this illustration).



ABC Company (Sample Plan)

Ron

Report Date: 12/31/2011

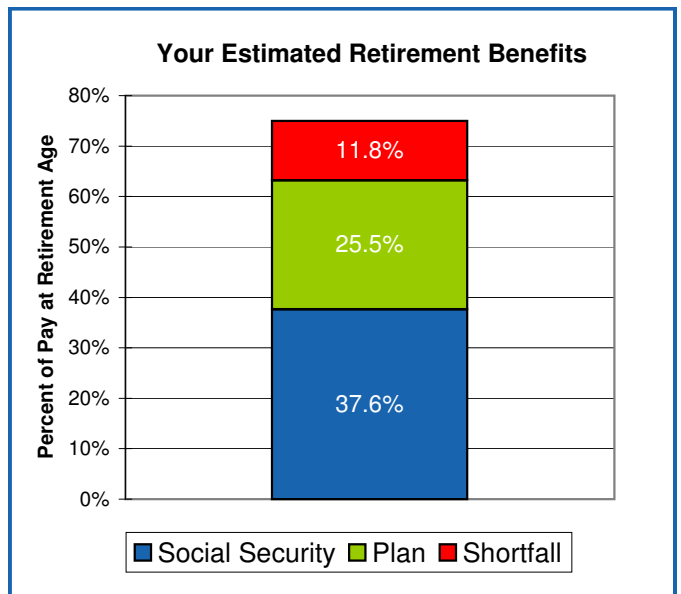
Your Annual Retirement Income		
1. Projected Pay at Age 67	\$	68,097
2. Target income at age 67, (1 x 75%*)	\$	51,073
3. Projected balance at 67 based on current contribution rates	\$	250,167
4. Sources of Income		
a. Estimated Social Security	\$	25,630
b. Projected annual income from plan	\$	17,388.90
c. Total estimated annual income in retirement, (a + b)	\$	43,018.70
5. Projected annual shortfall at age 67, (2 - 3c)	\$	8,054

*We have assumed a 75% Income Replacement Ratio at age 67. It is based on a commonly-used retirement industry benchmark. Your income needs may be different.

Go to www.tsc401k.com and click on the Retirement Calculator link if you would like to calculate your estimated retirement benefits with different assumptions.

Options to Consider for Making Up Projected Shortfall	
Option 1:	
If your total contributions remain at 7.00%, your estimated amount of additional savings needed (outside of the plan) as of 12/31/2011 is:	\$ 34,283
Option 2:	
If you do not have additional savings (outside of the plan) as of 12/31/2011, we estimate that your current contribution percentage should be increased from 7.00% to:	13.48%

Participant Information and Assumptions	
Report Date	12/31/2011
Current Age	49
Current Annual Pay	\$ 40,000
Current Balance	\$ 37,000
Assumed Retirement Age	67
Assumed Age at Death	87
Assumed Investment Return	
Pre Retirement	7.00%
Post Retirement	6.00%
Assumed Post-retirement Inflation	2.50%
Assumed Annual Salary Increases	3.00%
Target Replacement Pay	75%
Current Deferral Rate	2.00%
Assumed Company Paid %	5.00%
Total % of Pay Contributed	7.00%



This statement is for illustration purposes only. It is not intended to depict your actual account balance at the retirement date displayed on the statement nor is it a promise of future benefits. It is an estimated projection of what your account balance would be if the variable assumptions and estimated social security benefits matched the actual results for the period shown. This statement is being provided to you as a tool for you to gauge whether or not the plan's projected benefits will meet your retirement income goals. If they appear insufficient to meet your goals, you may want to change your contribution level and speak with your investment advisor regarding an investment strategy suitable for you.